BYTES

SOFTWARE ASSET MANAGEMENT SERVICES

Software Asset Management (SAM) isn't just about compliance. Find out how it can make your business more efficient and profitable. And make your life easier!

Bytes can help by:

- **Saving you time and money -** being one of the first companies to offer SAM, we are best placed to advise you about cost and efficiency saving measures
- **Giving you peace of mind -** that you are fully compliant and financially efficient
- **Making your life easier -** by providing services that take the pain away from tracking usage and updating software

Bytes Software Asset Management (SAM) Services

Businesses only came to realise the necessity of software asset management in the late nineties, and Bytes was one of the first companies to get involved in this area.

We are one of the largest software specialists in the UK and one of the first to achieve the coveted Microsoft Gold Partner for SAM. Amongst other awards, we were also the Microsoft Worldwide SAM Partner of the Year in 2007 and were instrumental in the creation of the ISO19770 SAM Standard for business.

Software usage is very difficult to predict, and Bytes can make sure this is never an issue by providing you with a clear and accurate account of your software estate.

Under-usage amounts to wastage and over-usage means you aren't compliant - Bytes can quickly take inventory data, install and manage the software to keep track of your usage and provide a total service that deals with software licence renewals, vendor audits and maintaining your software license position.

We are vendor independent and will never share your compliance position without your expressed permission.

"Our relationship with Bytes is very strong, as their software asset management and licensing expertise is second to none. They take problems away from me and bring back solutions which is exactly what I need. They are a great partner to work with."

Clive Pemberton
European IT Director, Cushman & Wakefield

Maria Singleton: SAM Licensing Practice Manager

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bytes.co.uk

> *Throughout the SAM process, Bytes demonstrated a tremendous level of knowledge and provided us with an extraordinary service. They've proved their value to the firm and have earned their place as one of our trusted business partners.*

Brian Lunnon
IT Manager, Martineau Johnson

The Bytes SAM team can build a tailored solution to meet your requirements. Ranging from the supply of a SAM software solution and a license review through to a complete managed service.

Bytes Asset Management Platform

To keep on top of your software portfolio, we can supply and implement one of the world's most respected SAM platforms – Snow License Manager. Bytes can implement SNOW License Manager as both a hosted platform or a more traditional on-premise solution. We are so confident in the Snow License Manager, which is fully ISO 19770 and ITIL compliant, that we are offering a free 30 day full trial. This package principally involves supplying the software; however, we can also provide both technical support and assistance with system controls and data entry.

Bytes License Review

This engagement option from Bytes allows you to gain a full and detailed view of your license compliance position for your individual products and packages. As specialists in this area we can compile a quick and accurate view of your software license entitlements, determining whether you are making full use of these investments and if you are complying with the terms and conditions of the licenses. To conduct the review we can either make use of your existing inventory software (such as Microsoft SCCM, Altiris, FrontRange, etc.) or if there is no such system in place we can make use of our Asset Management Platform to provide this data. Ultimately by engaging with Bytes in this service you will have visibility and confidence in your License Compliance position and put into place strategies to address any risk highlighted.

Bytes Asset Management Service

From conducting an initial audit and installation of an Asset Management Platform, we can take control of your usage, licenses, software compliance and vendor audits on your behalf and advise on procurement strategies.

To augment these services we have the Bytes Portal: a bespoke and fully customisable online resource that allows you to monitor and control your software estate in real time.

SNOW LICENSE MANAGER™ 2011

SNOW LICENSE MANAGER 2011 OFFER!

Bytes is currently offering a *full 30 day trial* of our favourite Software Asset Management Platform so you can assess for yourself just how good it is.

To find out more about this offer and the Bytes SAM Services contact us on:

e: **tellmemore@bytes.co.uk**
t: **020 8786 1500**
w: **bytes.co.uk**

OUR GLOBAL AWARDS

Microsoft Partner Network
WORLDWIDE PARTNER OF THE YEAR FOR LICENSE DELIVERY 2010
WINNER
WORLDWIDE PARTNER OF THE YEAR FOR LICENSE DELIVERY 2008
WINNER

Microsoft Partner Network
WORLDWIDE SOFTWARE ASSET MANAGEMENT PARTNER OF THE YEAR 2007
WINNER

Adobe
CHANNEL PARTNER OF THE YEAR (CREATIVE SUITE) 2010
WINNER
CHANNEL PARTNER OF THE YEAR (CORPORATE) 2010
WINNER

ORACLE
TECHNOLOGY GENERAL PARTNER OF THE YEAR 2009
WINNER

Adobe Acrobat
RESELLER OF THE YEAR 2007
WINNER

Symantec.
OUTSTANDING CONTRIBUTION 2011
WINNER

OUR SAM VENDORS

Microsoft · Adobe · Symantec. · ORACLE · snow software · hp

UK Head Office
15-17 Chessington Road, Ewell
Surrey
KT17 1TS
T: 020 8786 1500
F: 020 8393 6622

Surrey
6-7 Market Parade
Ewell
Surrey
KT17 1SL
T: 020 8786 1500
F: 020 8393 6622

York
Suite G5,
Apollo House
Heworth Green
York YO31 7RE
T: 01904 428 730
F: 020 8393 6622

Manchester
Peter House
Oxford St
Manchester
M1 5AN
T: 0161 209 3000
F: 0161 209 3001

Ireland
Douglas Business Centre, Old Carrigaline Road, Douglas
Cork IRELAND
T: +353 21 4367090
F: +353 21 4898636

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