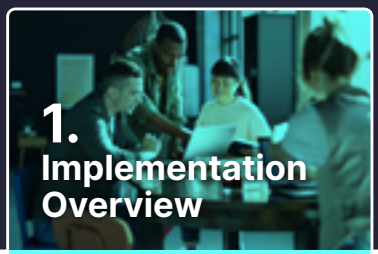
Bytes Copilot Deployment & Adoption Accelerator

The Copilot Deployment & Adoption Accelerator is a program to rapidly assist customers with deploying and realizing value from an initial purchase of Microsoft Copilot licenses. The engagement consists of four stages:



1. Implementation Overview

The implementation of Copilot for M365 includes user enablement, technical readiness, and the selection of initial departments for rollout.

What to expect:

- Review output from optimisation assessment
- Validate priority scenarios
- Build user enablement strategy
- Build early adopters and champions program
- Establish success metrics and monitoring

2. Essentials for Success

Essentials for Copilot success include nominating and activating executive sponsors, defining high-value scenarios, and addressing data security.

What to expect:

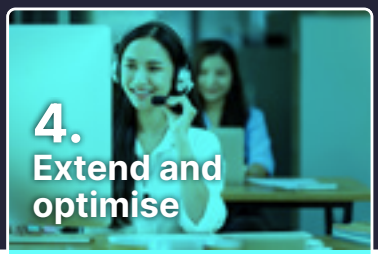
- Technical remediation support
- Assess privacy and oversharing and remediate
- Execute user enablement strategy
- Train early adopters and champions program
- Build centre of Excellence
- Microsoft Copilot rollout and onboarding assistance
- Establish service management plan
- Implement Copilot dashboard

3. Training and Support

Training and support for Copilot implementation includes building a user enablement strategy, establishing success metrics, and providing technical remediation support.

What to expect:

- Deliver champion-led prompt training
- Collect and analyse feedback and validate business case
- Feedback and success story sharing
- Prepare and deliver reports and recommendations



4. Extend and optimise

The extend and optimise phase is optional and includes delivering extended user enablement support, building custom Copilot plugins and deploying Copilot for Sales and Service.

What to expect:

- Extended training and adoption support
- Confirm extend and optimise scenarios
- Build extensions or custom Copilots
- Deliver customisations with Copilot Studio in M365
- Implement Copilot for Sales
- Implement Copilot for Services
- Prepare and deliver reports and recommendations

Bytes **Copilot Deployment & Adoption Accelerator**

Customer Motions

Motion 1
Copilot for M365 & Copilot Studio

New customer with no purchase yet. Looking to understand Copilot Value.

Copilot Vision & Value / Copilot Workshop

+

Copilot Studio Vision & Value

Customer looking to deep-dive into the value of extensibility scenarios & custom Copilots.

→

Existing customer evaluating Copilot with few seats purchased (50-1k), inclusive of extensibility scenarios & custom copilots

Copilot Proof of value

→

Existing customer with 1k+ Copilot seats; need assistance with adoption inclusive of extensibility scenarios & customer copilots

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Motion 2
Role-based Copilots

Existing Copilot customer looking to deep-dive into the value of Role-based Copilots

Copilot Vision & Value (Role-based)

→

Existing customer evaluating Role based Copilots with few seats purchased (50-1k)

Copilot Proof of Value (Role-based)

→

Existing customer with 1k+ Copilot seats; need assistance with adoption inclusive of Role-based Copilots

Copilot Deployment & Adoption Accelerator*

*Accelerate Adoption engagement is limited to one per customer, across both Motion 1 and Motion 2

Find out more about the Bytes **Copilot Deployment & Adoption Accelerator.**
Contact Bytes on **01372 418500** or **complete this short form to register your interest**

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Copilot Microsoft