

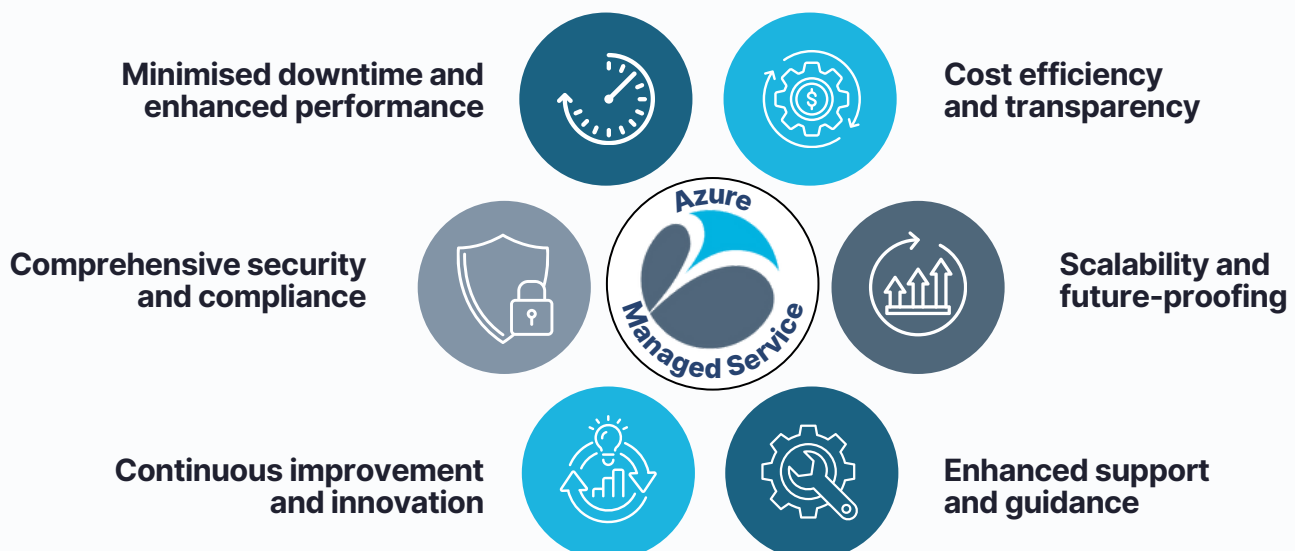
# Bytes Azure Managed Service

**Bytes Azure Managed Service is designed to simplify and optimise the management of Microsoft Azure environments, transforming the cloud from a source of IT headaches into a powerful asset that drives your business forward.**

As a leading cloud platform, Microsoft Azure empowers organisations with advanced capabilities in automation, data intelligence, and security. However, managing Azure without the right expertise and tools can quickly lead to spiralling costs, inefficient use of resource, and costly downtime.

Bytes' proactive approach to Azure management addresses these challenges head on, while keeping your environment ready to scale and evolve alongside your business. Our managed service goes beyond just basic support, offering continuous improvements, innovation, and a dedicated team to help you unlock Azure's full potential, without any surprises or setbacks.

## Benefits for customers





### Cost efficiency and transparency

- Avoid unexpected expenses with proactive cloud cost management, to save up to 30% on your cloud spend.
- Reduce your managed service costs by up to 15% with transparent, fair pricing, without high-percentage fees.



### Minimised downtime and enhanced performance

- Keep your Azure environment running at peak efficiency, with performance optimisations that enhance user experience.
- Reduce downtime by up to 40% with continuous monitoring that delivers proactive issue resolution.



### Scalability and future-proofing

- Deploy new solutions faster with a scalable, modern infrastructure that grows with your business.
- Ensure your cloud is future-ready with Azure's latest innovations, including serverless options and automation.



### Comprehensive security and compliance

- Ensure your environment is safe and secure with regular security assessments and compliance audits.
- Proactively identify gaps and compliance risks through periodic Well-Architected Framework reviews.



### Continuous improvement and innovation

- Keep your environment efficient and aligned to Azure best practices with regular health checks.
- Stay ahead of your competition with actionable insights and predictive analytics that foster ongoing improvements.



### Enhanced support and guidance

- Receive proactive guidance from a dedicated Technical Account Manager (TAM), to support your ongoing needs.
- Ensure seamless, uninterrupted operations through comprehensive support, in both routine and urgent situations.

## Key features of Bytes Azure Managed Service

### Well-Architected Framework Review

Our comprehensive Well-Architected Framework Review assesses your Azure environment across critical areas, including cost, performance, reliability, security, and operational efficiency. This evaluation produces a tailored report with specific recommendations for improvement, and we provide up to a full day of consultancy to help implement these changes, enhancing security scores and operational metrics.

### Reactive Support

Our Reactive Support services ensure that issues are swiftly resolved as they arise, minimising downtime and impact on business operations. This support includes incident-driven troubleshooting, bug fixing, helpdesk assistance, and rapid repairs - all focused on restoring your Azure environment to full functionality as quickly as possible.

### Proactive Support

Bytes Proactive Support focuses on preventing issues before they occur. Through continuous monitoring, system health checks, and regular updates, we maintain a stable and secure Azure infrastructure. Our proactive approach includes performance tuning, automation, and training programs that minimise downtime and help extend the lifespan of your systems.

### Dedicated Technical Resource

Each Bytes customer receives a dedicated Technical Account Manager (TAM) who acts as an expert advisor, familiar with the specifics of your Azure environment. Your TAM offers proactive reviews, supports your team in planning and executing projects, and guides your cloud strategy to ensure your infrastructure stays optimised and aligned with business goals.

“Bytes gains a unique perspective across their cloud client base which they are strong at communicating to the benefit of all their clients. This makes them unique and differentiated from us dealing directly with Microsoft itself, or indeed with any one cloud provider”

Will Jones  
Pollinate

## Why choose Bytes for your Azure Managed Service?



### Fair and transparent pricing model

Unlike providers with high-percentage pricing models, Bytes' transparent approach means predictable costs, often saving customers 15% on service fees.



### Commitment to cloud optimisation

Our proactive approach doesn't just keep the lights on; we ensure your Azure environment operates at peak efficiency, cutting waste by up to 30%.



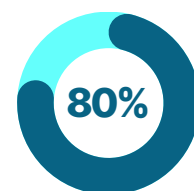
### Scalable, future-ready infrastructure

With Bytes, your infrastructure modernises alongside Azure's advancements, keeping you competitive and agile in a fast-evolving landscape.



### Customer-focused, premium support

Our support model combines proactive and reactive services, ensuring issues are prevented where possible, and swiftly resolved when necessary.



of Bytes customers report enhanced cloud efficiency and performance within the first six months

## We're here to help.

Bytes Azure Managed Service combines hassle-free cloud management with innovation and efficiency. If you're ready to take your Azure capabilities to the next level, let's talk!



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