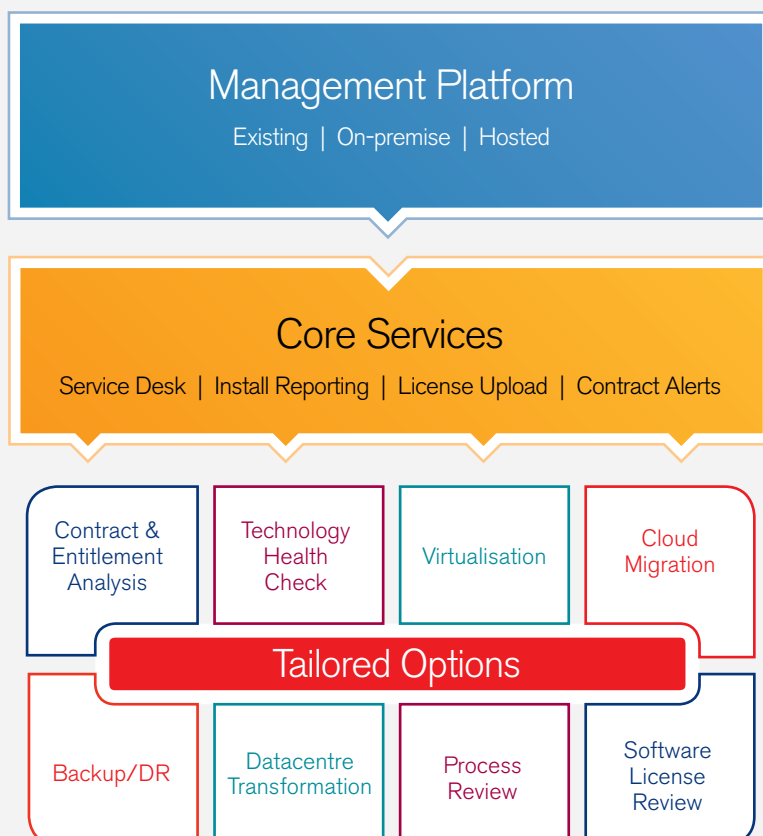# Bytes
ASSET MANAGEMENT SERVICE (AMS) FOR IBM

An intelligent component based service, tailored to put you in control of your software and hardware estate.

Effective management of costs and compliance risk requires visibility, understanding and active management of what you currently own. This means clarity on the entitlement and usage rights of your software - what you have deployed, what is currently being used and how this might change over time.

The **Bytes Asset Management Service (AMS)** is an intelligent component based service that provides organisations with the ability to proactively discover, track and manage their software and hardware assets - improving business processes, addressing compliance risks and reducing costs.

Our award winning service has a **three-layer structure** that allows you to choose the right options, based on your goals:

Management Platform
Existing | On-premise | Hosted

Core Services
Service Desk | Install Reporting | License Upload | Contract Alerts

| Contract & Entitlement Analysis | Technology Health Check | Virtualisation | Cloud Migration |

Tailored Options

| Backup/DR | Datacentre Transformation | Process Review | Software License Review |

Layer 1 – Management Platform:

Provided by Bytes or using your existing tools, our SAM team will set up a management platform for asset discovery, inventory and monitoring as well as ongoing license, contract management and compliance reporting. And this information will be available at your finger-tips via the Bytes' hosted inventory platform.

Layer 2 – Core Services:

Our SAM Team will ensure that the fundamentals of asset management are being performed - such as the continuous recording of new license entitlement, the review of changes to the IT estate and the proactive management of contract anniversaries and renewals.

Layer 3 – Tailored Options:

Because organisations are different, together we can select the right options for your business to ensure that your specific goals are met and the best results achieved. These options range from responding to a vendor compliance audit request, to a review of your current SAM processes, to supporting specific business scenarios such as datacentre consolidation and/or cloud services.

Driving down costs, avoiding wasted spend and responding quickly to business needs is key to IT delivering value back to the business

What you can expect from our
Asset Management Service

> **Risk Reduction.**
By actively managing the license position of all key vendors and addressing any deltas in license entitlement versus software installed.

> **Cost Reduction.**
Through the rationalisation of applications and contracts - creating best cost, efficient licensing agreements.

> **Cost Avoidance.**
Through the reallocation of surplus or unused software licenses - avoiding the need for new purchases and the effective management of contract renewals.

> **Cost Containment.**
By identifying the optimal approach and configuration for compliance resolution and license procurement.

> **Flexibility.**
From the initial selecting of services, to the ability to add bespoke Tailored Options using our unique Service Credits system, you can be sure that the services you receive match your on-going business goals.

> **Commercial Support.**
Review of your current IBM agreements and alignment to actual business needs to maximise benefits and minimise costs over the short, medium and long term.

Why use Bytes AMS?

The **Bytes Asset Management Service (AMS)** provides the ability to proactively discover, track and manage software and hardware assets, software consumption and software compliance risks. Through an Asset Management Service, organisations can also equip themselves to optimise their contracts and software product mix. This ensures an optimal use of software assets and a reduction in software spend, enabling businesses to plan effectively for their multi-year ESSO renewals.

IBM provides a variety of technology types and licensing options that can prove significantly challenging for organisations to effectively manage and control.

Our AMS and IBM Services provide the support organisations need to effectively manage their IBM agreements and compliance position, putting them in the best commercial position to achieve sustained value from their software contracts.

Product sets

| Security | Middleware | Cloud & Smarter Infrastructure | Analytics | Collaboration |

Environments

| End User Computing Platforms | Windows Server Platforms | Linux Platforms | Unix Platforms | Cloud Platforms |

License Metric

User — Authorised User / Concurrent User / Floating User / UVU ('User value Unit')

Device — Client / Server

Compute — PVU ('Processor Value Unit') / RVU ('Resource Value Unit') / MSU ('Million Service Unit') / Concurrent Session

To arrange a **No Obligation Call** or a **Free Review** of your IBM contracts contact us on: **tellmemore@bytes.co.uk | 01372 418500 | bytes.co.uk**

Bytes Software Services
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