

Bytes & FORCEPOINT



Bytes and Forcepoint – working together to help businesses detect, defend against and defeat cybercrime both inside and outside their organisation.

In January 2016 Bytes longstanding Platinum content and data security partner Websense became Forcepoint™, combining with cybersecurity giant Raytheon. Forcepoint was created to empower organisations to drive business forward by safely embracing transformative technologies – cloud, mobility, Internet of Things (IoT) & others – through a unified, cloud-centric platform.

Bytes and Forcepoint Partnership

Forcepoint unites the user protection, data security and cloud expertise of Websense with the defence-grade insider threat technology of Raytheon and the cloud access security broker (CASB) capabilities of Imperva, acquired in 2017.

Due to their long-standing top tier Platinum Partner Status with Forcepoint, Bytes is in a unique position to ensure customers get the maximum benefit from the various Forcepoint technologies, including the Triton APX web, email and data security solutions, the defence grade insider threat protection from Forcepoint Sureview and their emerging CASB suite.

Who are Forcepoint

The new combined Forcepoint organisation brings together decades of front-line experience across many domains of cybersecurity, from FTSE100 enterprise and mid-sized UK businesses in every industry, to the world's most highly secure defence central government and law enforcement agencies.

Forcepoint's portfolio of products safeguards users, data and networks against the most determined adversaries, from accidental or malicious insider threats to outside attacks, across the entire threat lifecycle. Forcepoint protects data everywhere - in the cloud, on the road, in the office - simplifying compliance and enabling better decision-making and more efficient security.

Their solutions span the following 4 Areas to provide Businesses with 4D security:

Defend - Detect - Decide - Defeat (4D Security) is the vision for Forcepoint.

FORCEPOINT SOLUTIONS

Triton APX

Core Forcepoint Solutions already fully supported by Bytes with direct to engineer support and consultancy:



- **Triton AP Web**

- Keeping users safe online
- best of breed web security on premise or in the cloud



- **Triton AP Email**

- Protecting your company's inboxes
- world leading email security



- **Triton AP Data**

- Stopping data leakage in its tracks
- cutting edge data Loss and theft protection



- **Triton AP Endpoint**

- Protecting end user assets across the organisation, wherever they are used

Why Bytes for Forcepoint



Long standing experience and value

Bytes have been scoping and providing technical solutions around the Websense content and data security solutions for over ten years. We have been a top Tier Platinum Partner of Forcepoint for over 5 years. This heightens our ability to deliver both commercial value and technical expertise around Forcepoint's core solutions.



Full service partner

Bytes wrap a full suite of direct to engineer support services, accredited consultancy, product installation and maintenance & training services around Forcepoint's web, cloud, email and data security technologies. Bytes' customers get the maximum possible benefit from their solutions, and are optimally placed to maintain, manage and develop these long term.



Deepening integration and alignment

The highest possible level of technical expertise. All our engineers are CCSE Accredited AND hold at last 5 years experience working with Forcepoint solutions. This applies across our telephone support desk and in-field consultancy team who are on site developing, installing and upgrading your network security technology.

Bytes Forcepoint service portfolio

Security Strategy Management and Technology Mapping

Expert Accredited Consultant Technology Delivery, Installation & Maintenance

In-house Direct to Escalation Engineer Support Service 24/7

Market & Technology Analysis, Products Updates, Security Estate Reviews

End-to-End Inhouse Project Scoping, Planning and Delivery

Vendor Management, Contract Negotiation and Security Licensing

Technology Training Classroom and Onsite, Knowledge Transfer

Bytes Forcepoint expertise



Audit and Risk Management

Turn to Bytes to start your security journey by understanding where you are, what you need to achieve security and how to avoid pitfalls along the way.



Design and Define

Your account manager and assigned technician will map out the technical aspects of your environment and define the technology required to meet your business goals.



Install and Implement

The security technology you want implemented seamlessly into your environment with minimum fuss and within your time frames.



Manage and Maintain

Every security product we recommend can be supported, monitored, upgraded, backed up and configured to best practice by Bytes accredited & experienced consultants.

To speak to one of Bytes dedicated security account managers about cloud, web, email and data security solutions from Forcepoint simply **contact the Security team** on **0330 058 5622** or **securitysales@bytes.co.uk**

Bytes Security Partnerships

Pacific House
Imperial Way
Reading
Berkshire. RG2 0TD

Bytes House
Randalls Way
Leatherhead
Surrey, KT22 7TW

T: 0330 058 5622