

Bytes implemented an IPS solution for Harvey Nichols that was not simply a 'tick in the box'

Customer Profile

Industry: Retail

Revenue: £229m

HARVEY NICHOLS

Overview

Gaining wider business benefits from PCI Compliance and a technical support package to remain proactive. Luxury lifestyle retail chain, Harvey Nichols, engaged Bytes to provide a cost effective solution to meet PCI Compliance standards and implement an Intrusion Prevention System (IPS) which complimented existing SSL VPN and fire-wall technology.

Challenge

Like most retailers within the UK, Harvey Nichols was looking to further secure their network in line with PCI DSS standards. In particular, they had a requirement to implement Intrusion Prevention Systems (IPS). Harvey Nichols was not a firm believer in the benefits of implementing an IPS solution but understood that this was key to becoming PCI Compliant.

The task Bytes faced was to recommend a solution that was not simply a 'tick in the box' solution but also offered added benefits to the business. Bytes needed to find a solution that not only satisfied Harvey Nichols' business requirements, but also further developed into a sound investment that was easily cost-justifiable.

The Bytes Solution

Bytes presented a number of flexible solutions to Harvey Nichols who entered into consultation with a range of technical experts in order to make an effective decision. As a result, Harvey Nichols and Bytes selected Juniper Networks IDP Series which also complimented existing SSL VPN and fire-wall technology deployed within the company.



Bytes provided the know-how and expertise which helped us in turning around perceptions of PCI Compliance from a poisoned chalice to a useful business investment.

Infrastructure Manager | Harvey Nichols

Juniper Networks IDP Series appliances offer the latest capabilities in network intrusion prevention to protect the network from a wide range of attacks. Using industry-recognised stateful inspection techniques, the IDP Series provides zero-day protection against worms, trojans, spyware, keyloggers, and other malware.

Additional benefits included a centralised management tool, which allowed Harvey Nichols to configure multiple devices from one interface, as well as giving quick visibility of network issues, which were previously difficult to trace.

Benefits

Bytes met the requirements of Harvey Nichols within the timescales given, by providing a best-fit solution, proactive and responsive account management and direct access to second line engineers for technical enquiries. The reliable and professional support and consultancy framework offered by Bytes ensured the smooth introduction of the Juniper Networks appliances.

Overall the project has created a valued relationship between Bytes and Harvey Nichols built on trust and professional understanding.