

Recruitment agency upgrade their security with help from Bytes

Company profile

Industry: Recruitment

HQ: London

**MAJOR
PLAYERS**

Overview

Major Players are an award-winning creative, digital and tech recruitment agency in the UK. For over 20 years they have sourced talented people for the world's biggest brands and helped candidates to reach their ambitions. They work on the basis that a recruitment agency must be ethical, honest and do more than just place people in jobs.

Challenge

Major Players' endpoint protection was up for renewal, but they found the solution difficult to manage and heavy on client machines. They were looking for an alternative with both robust protection and a simple user interface. Major Players partnered with Bytes after being impressed by their security expertise - which simply couldn't be matched by competitors.

Solution

Bytes' Cyber Consultants examined the benefits of different endpoint protection platforms, evaluating how each would fit the needs of Major Players. They then put forward several vendor demos and explained the strengths and weaknesses of each.

CrowdStrike Falcon Pro was chosen based on its cutting-edge protection and ease-of-use. As a next-gen antivirus (NGAV) it is cloud-based and uses AI, machine learning and behaviour detection to anticipate and prevent threats. It is simple to manage and can be deployed in a matter of minutes, making it the best fit for Major Players' needs.



Falcon Pro from CrowdStrike has been an impressive step forward in our anti-virus strategy. Bytes were incredibly helpful in allocating specialist resources during the renewal process. Without Bytes I would have renewed our incumbent supplier and missed out on what is becoming a market leader in the field. The interface is clear and intuitive, and the support and training has been brilliant. There are great opportunities to upskill staff on the product and useful plugins available.

Jonathan Levene | Operations Director | Major Players

Falcon Pro protects endpoints both online and offline, providing attack visibility with a process tree showing exactly where the attack is happening. It enables security teams to assess the origin and severity of threats and act onsite or remotely. As a cloud-based platform, Falcon Pro reduces operational costs, eliminating the need to maintain infrastructure and update software or signature databases. It has a small data footprint and can be scaled to adapt to company growth. It also ensures threat intelligence is always current, as data from all users is fed into the CrowdStrike system via cloud.

Benefits

Bytes' Cyber Consultants were well-suited to this project due to their extensive knowledge of current technology. Their approach to tracking down a dedicated solution meant Major Players got the most advanced endpoint protection on the market for their needs. The close relationship between Bytes and CrowdStrike, along with the highest accreditation levels, meant Major Players also got the best commercial model, which included ongoing support from both CrowdStrike and Bytes.

The agency now has a vastly improved antivirus solution with intelligent threat protection and a simple interface. As it is cloud-based, the agency can reduce operational costs and increase productivity. It offers everything a modern company like Major Players needs to protect their business, providing a robust solution for the future.