Microsoft

Modern Work Enablement for Partners

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Last reviewed: January 3, 2023
Next planned review date: February 1, 2023
Access the latest version here:
https://aka.ms/enablementguides

Modern Work Enablement Guide for Partners introduction

With the speed at which technology is evolving, attracting candidates with modern, in-demand skill sets can be challenging as prospects look for opportunities with the right culture, compensation, and growth potential. Increasing competition for talent means everything about your practice is evaluated, including your company's reputation, leadership, values, location, and social engagement.

Leverage this guide to find a simplified view of the key upcoming training opportunities available to partners, training resources for the role-based exams, learning journeys across Modern Work, and other key resources to support you and your organization on your skilling journey.

Be sure to check back frequently — new resources will be added as they are made available across our various platforms and channels.

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Top news

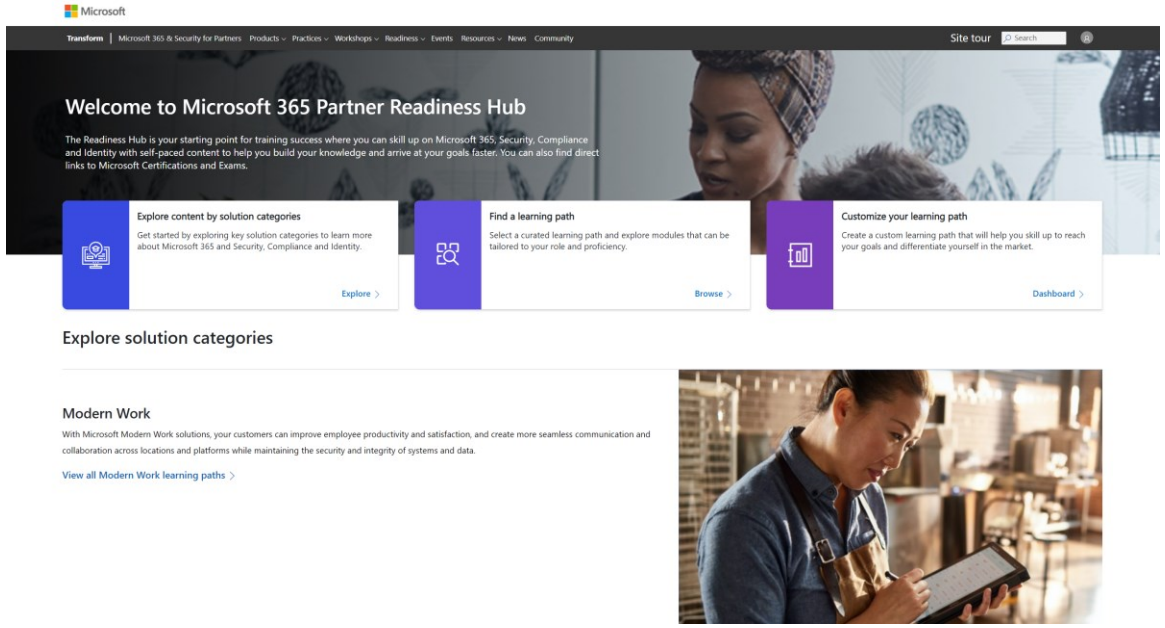
What’s hot in Modern Work partner enablement right now

Readiness Hub

Your starting point for training success.
aka.ms/M365PartnerLearning

Discover the value of Readiness Hub:

- Learning paths that help you identify where you are in the readiness journey.
- Role & Skill-based content
- Dashboard to follow your learning progress
- Aligned by solution categories



Solution Categories:

Modern Work

Security, Compliance, & Identity

FastTrack Ready Partner

Certifications

Consume content at your own speed.

Earn industry recognized Microsoft certificates.

Missed a live event? Watch it on-demand.

Resources to help you grow profits.

Readiness Calendar

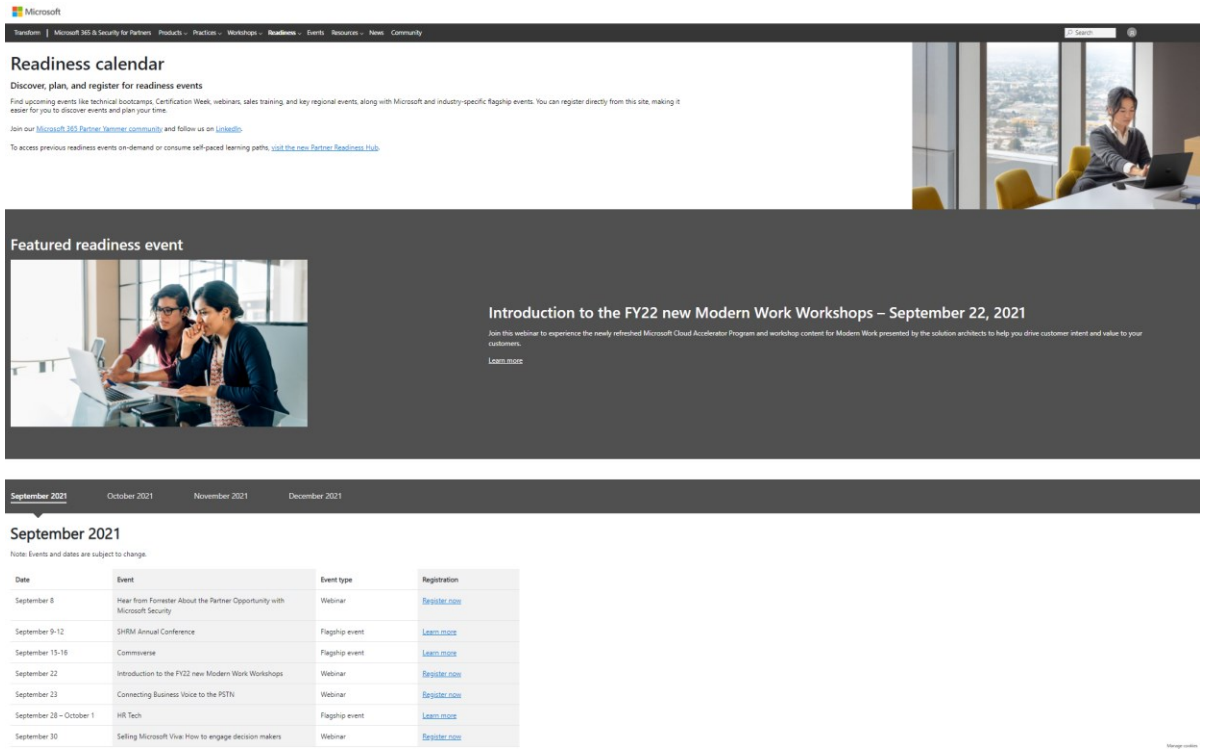
aka.ms/M365ReadinessCalendar

Your single source for readiness events.

See scheduled and planned events in one easy view for coming months.

Register for scheduled events right from the Readiness Calendar.

Attend events relevant to your role and share events with your organization.



Event types include:

- Webinars
- Certification Prep
- Technical Bootcamps
- Industry Flagship
- Sales Trainings

Upcoming training

Attend an event

Start

Virtual Training Days—for Partners and Customers

As the workplace evolves, Microsoft is dedicated to providing the tools to empower you and your organization to achieve great things, along with the technical training you need to make it happen from anywhere.

Dive in deep
Microsoft Virtual Training Days are free, in-depth, virtual training events that guide you toward the many possibilities for career and organizational impact today and tomorrow.

Improve your skills
With weekly events to match every skill level, this is your opportunity to grow your technical skills and gain the confidence to navigate what's ahead.

Explore Microsoft products
Discover your potential and maximize your time with accelerated virtual event offerings covering a range of technical topics for Microsoft Azure, Microsoft 365, Dynamics 365, Power Platform, and Security.

We make it accessible
Many of our events offer closed captioning in over 20 languages. Please visit the event registration page you are interested in attending to confirm what closed captioning languages are available

Microsoft

Microsoft 365 Virtual Training Day

Attend the following Modern Work Virtual Training Day events

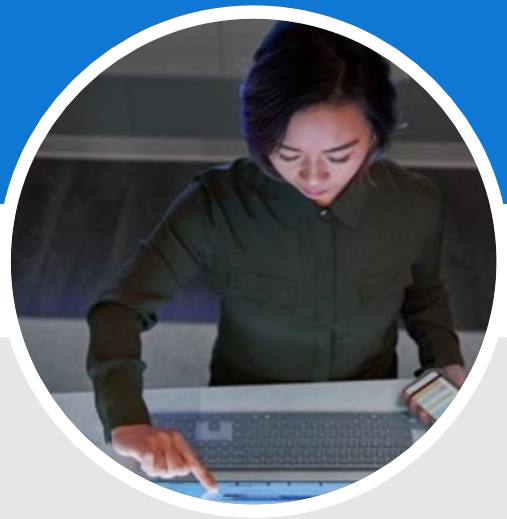
	Event title	Duration (hours)	Date	Registration link
Virtual Training Days on Modern Work	Building Microsoft Teams Integration & Workflows	Varies based on languages and time zone.		Register Now – Multiple Dates & Time Zones
	Enable Hybrid Work with Microsoft Teams			Register Now – Multiple Dates & Time Zones
	Introduction to Microsoft Viva			Register Now – Multiple Dates & Time Zones
	Introduction to Microsoft Viva Connections & Learning			Coming Soon
	Manage your Frontline Workforce			Register Now – Multiple Dates & Time Zones
	Managing Windows and Surface Devices			Register Now – Multiple Dates & Time Zones
	Microsoft Teams Phone			Register Now – Multiple Dates & Time Zones

Partner Events

Webinars

Partner webinars are free, topic-focused events that provide you with the latest updates on go to partner opportunity, market programs, product updates, and best practices.

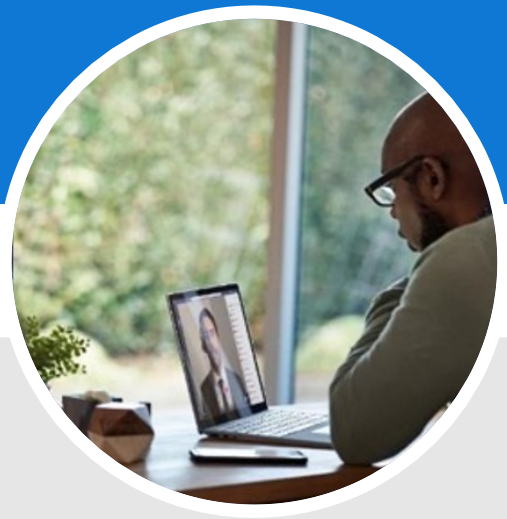
Webinars are typically one to two hours in length and delivered by Microsoft experts.



Sales Play and Product Deep Dives

Partner sales play and product deep dives are free, in-depth, virtual training events focused on Microsoft's sales plays, products, and services.

These events can include a variety of topics ranging from sales, pre-sales, and technical content. Deep dives are typically delivered two to three hours a day over multiple days and delivered by Microsoft experts. They are posted for on-demand consumption post event.



Virtual Training Series on Exams

Virtual Training Series on exams are free, in-depth, virtual training events focused on providing guidance for partners on how to study for and pass Microsoft exams.

This series is complementary to the content on Microsoft Learn. They are typically delivered two hours a day, in multiple time zones, over multiple days by Microsoft learning partners. They are posted for on-demand consumption post event.

Slide updated Jan 3

Microsoft

Partner Events

Attend the following Modern Work events created for partners

	Event Title	Duration (Hours)	Date	Registration Link
Partner Webinars	Microsoft 365 ISV Showcase: Collaborative Apps in Microsoft Teams (Springworks/Vitiger/BHN)	0:45	10 Jan	Register now, 8AM PT
	Do More with Less with Teams Phone partner webinar (AM)	1	18 Jan	Register now, 8AM PT
	Do More with Less with Teams Phone partner webinar (PM)	1	18 Jan	Register now, 6PM PT
	Microsoft 365 ISV Showcase: Collaborative Apps in Microsoft Teams (WeAreDots, Wondershare)	0:45	31 Jan	Register now, 1AM PT

	Event Title	Duration (Hours)	Date	Registration Link
Sales Play and Product Deep Dives	SMB masters bootcamp	TBD	Jan/Feb	**Link coming soon**
	Microsoft Viva: Employee Experience Technical Bootcamp	TBD	TBD	**Link coming soon**
	Converged Comms Teams Phone Bootcamp	TBD	TBD	**Link coming soon**

For Partners: Visit http://aka.ms/enablevts to see the list of on-demand and upcoming virtual training series trainings and https://aka.ms/trainingcenter for digital trainings across the Microsoft Cloud available to partners.

Certifications and exams

Showcase your achievements and skills

Modern Work Certifications and Exams

Fundamental | Associate | Expert

Microsoft 365 Fundamentals

MS-900 training includes
- 8 hours of Microsoft Learn content
- 5 hours of exam prep instructor training
- 1-day instructor-led training (multiple languages)

Microsoft 365 Modern Desktop Administrator Associate

MD-100 training includes
- 4 hours of Microsoft Learn content
- 5-day instructor-led training (English)

MD-101 training includes
- 10 hours of Microsoft Learn content
- 10 hours of exam prep instructor training
- 5-day instructor-led training (English)

Microsoft 365 Messaging Administrator Associate

MS-203 training includes
- 7 hours of Microsoft Learn content
- 8 hours of exam prep instructor training
- 5-day instructor-led training (English)

Microsoft 365 Developer Associate

MS-600 training includes
- 25 hours of Microsoft Learn content
- 10 hours of exam prep instructor training
- 5-day instructor-led training (English)

Microsoft 365 Teams Administrator Associate

MS-700 training includes
- 15 hours of Microsoft Learn content
- 4-day instructor-led training (English)

Microsoft 365 Teams Support Engineer

MS-740 training includes
- 5 hours of Microsoft Learn content
- Exam prep instructor training coming soon

Microsoft 365 Enterprise Administrator Expert

MS-100 training includes
- 18 hours of Microsoft Learn content
- 10 hours of exam prep instructor training
- 5-day instructor-led training (English)

MS-101 training includes
- 27 hours of Microsoft Learn content
- 8 hours of exam prep instructor training
- 5-day instructor-led training (English)

Microsoft 365 Teams Voice Engineer Expert

MS-720 training includes
- 9 hours of Microsoft Learn content
- 8 hours of exam prep instructor training
- 3-day, instructor-led training (English)

- Go here for the latest certification roadmap: **Microsoft training and certifications**.

This page lists the certifications and exams that are recommended for partners looking to build and extend their Modern Work practices.

The *Microsoft 365/Modern Work portfolio* includes the following certifications:

Fundamentals
- Microsoft 365 Fundamentals

Associate
- Microsoft 365 Modern Desktop Administrator Associate
- Microsoft 365 Messaging Administrator Associate
- Microsoft 365 Developer Associate
- Microsoft 365 Teams Administrator Associate
- Microsoft 365 Teams Support Engineer

Expert
- Microsoft 365 Enterprise Administrator Expert
- Microsoft 365 Teams Voice Engineer Expert

Go here for the latest certification roadmap *Microsoft training and certifications*.

Recommended training

Find recommended skilling pathways

Microsoft Teams Meetings, Calling & Devices Learning Journey

Fundamentals

Manage team collaboration with Microsoft Teams

MS Learn, 2 hours, 5 modules

Microsoft Teams partner sales readiness

Instructor training, 1 hour, 4 videos

- Best practices & envisioning
- Co-selling with Microsoft & Online Services Usage Incentives
- How to approach competitive sales scenarios
- Partner opportunity
- Microsoft Teams Sales Readiness (PPT)

Intermediate

Get started with managing Microsoft Teams

MS Learn, 3.5 hours, 4 modules

Prepare the environment for a Microsoft Teams deployment

MS Learn, 4 hours, 5 modules

Manage chat, teams, channels, and apps in Microsoft Teams

MS Learn, 2.5 hours, 3 modules

Set up Microsoft Teams meetings for your organization

MS Learn, 1 hours, 3 modules

Enforce security, privacy, and compliance in Microsoft Teams

MS Learn, 3 hours, 8 modules

Advanced

Plan and configure Teams Phone

MS Learn, 6 hours, 7 modules

Manage Teams Phone

MS Learn, 3 hours, 3 modules

Troubleshoot Microsoft Teams

MS Learn, 5 hours, 8 modules

Microsoft Teams Calling and Meetings Bootcamp - 2nd Edition

Instructor training, 14 hours, 4 videos

Modernize Communications Technical Bootcamp

Past training Oct 18-20, 12 hours

Exam reference

- **Microsoft 365 Teams Administrator Associate**
- **Microsoft 365 Teams Support Engineer Associate**
- **Microsoft 365 Teams Voice Engineer Expert**

Learning path

- Microsoft Teams Meetings, Calling, & Devices learning path

Resources

- Microsoft Teams Meetings, Calling, and Devices practice page
- Teams admin documentation
- Teams Blog
- Microsoft Teams Calling, Meetings and Devices Partners Yammer Community
- Transform: Sales Content, Demos, Interactive Guides

* Some content on Transform may require signing in with your Partner Center–associated email

Microsoft Teams Rooms Learning Journey

Fundamentals

Introduction to Microsoft Teams Rooms and Microsoft Surface Hub 2S

Instructor training, 1.5 hours, 1 video

Microsoft Teams Room partner sales readiness

Instructor training, 2.5 hours, 7 videos

- Hybrid Work
- Understand the value of Microsoft Teams Rooms
- Realize the partner and market opportunity
- Become a Microsoft Partner
- Best Practice
- Meeting and Rooms Workshop
- Resources
- Microsoft Teams Rooms Partner Sales Training – Presentation (PPT)

Intermediate

Microsoft Teams Room partner technical readiness

Instructor training, 1.5 hours, 1 video

- Planning and deploying Microsoft Teams Android Devices
- Planning and deploying Microsoft Teams Android Devices
- Designing, Installing, and Configuring Teams Rooms
- Managing Teams Rooms
- Tips, tricks, and troubleshooting
- Microsoft Teams Rooms Managed Services
- Network Readiness

Design and configure Microsoft Teams Rooms

MS Learn, 4.5 hours, 8 modules

Advanced

Microsoft Teams Rooms Quick Tips

Instructor training, 2 hours, 28 videos

Microsoft Teams Rooms Technical Deep Dive

Instructor training, 4 hours, 8 videos

Exam reference **M365 Teams Administrator Associate**

Learning path

- Microsoft Teams Meetings Rooms learning path

Resources

- Microsoft Teams Meetings, Calling, and Devices practice page
- Teams admin documentation
- Teams blog
- Microsoft Teams Calling, Meetings and Devices Partners Yammer Community
- Transform: Sales Content, Demos, Interactive Guides

* Some content on Transform may require signing in with your Partner Center–associated email

Microsoft Teams Apps & Solutions Learning Journey

Fundamentals

Extend Microsoft 365 – Fundamental

MS Learn, 3 hours, 4 modules

Intermediate

Develop apps for Microsoft Teams – Associate

MS Learn, 9 hours, 8 modules

Implement Microsoft identity – Associate

MS Learn, 6 hours, 5 modules

Build apps with Microsoft Graph – Associate

MS Learn, 8 hours, 7 modules

Extend Microsoft SharePoint – Associate

MS Learn, 9 hours, 8 modules

Advanced

Power Platform

Create a canvas app in Power Apps

3-hour MS Learn course - Available now

Introduction to developing with the Power Platform

3-hour MS Learn course - Available now

Additional Power Platform training for developers

20+ hours - Available now

Exam reference

M365 Developer Associate

Power Platform App Maker Associate

Power Platform Developer Associate

Learning path

- Microsoft Teams Apps & Solutions learning path

Resources

- Microsoft Teams Custom Solutions Practice Page
- Teams developer platform documentation
- Teams Developer Blog
- M365 Teams Custom Solutions Partners Yammer Community
- Transform: Sales Content, Demos, Interactive Guides
- Power Platform Learning Resources
- Power Apps App in a Day

* Some content on Transform may require signing in with your Partner Center–associated email

Microsoft Viva Learning Journey

Fundamentals

Get started with Microsoft Viva Topics

MS Learn, 2 hours, 5 modules

Get started with Microsoft Viva Insights

MS Learn, 2.5 hours, 4 modules

Microsoft Viva Presales Fundamentals for Partners

Instructor training, 3.5 hours, 6 videos

- Introduction to Microsoft Viva
- Viva Insights: Create a culture where people and business thrive
- Viva Topics: Harness collective knowledge and expertise
- Viva Connections: Create a culture of communications
- Viva Learning: Create a culture of learning
- Selling Microsoft Viva - How to Engage Decision Makers

Intermediate

Content & Knowledge Services / Viva Topics and SharePoint Syntex

Instructor training, 2 hours, 1 video

Viva Insights and Workplace Analytics

Instructor training, 1.5 hours, 2 videos

- How to use Viva Insights and Workplace Analytics to fuel your customers' data-driven transformations
- How to generate rapid business value using Microsoft Viva Insights and Workplace Analytics

Viva Connections features and functions

Instructor training, 1 hour, 1 video

Advanced

Exam reference

Learning path

- Microsoft Viva learning path

Resources

- Microsoft Employee Experience Partner Practice page
- Employee Experience (Viva and Syntex) Partner Resource Center
- Employee Experience Partner Yammer Community
- Microsoft Viva pitch deck
- Knowledge customer pitch deck
- SharePoint Syntex pitch deck
- Viva Fundamentals for Partners – presentations

* Some content on Transform may require signing in with your Partner Center–associated email

Enable Frontline Learning Journey

Fundamentals

Frontline worker presales fundamentals

Instructor training, 3 hours, 6 videos

- Frontline Worker Overview
- Frontline Worker Scenarios and Use Cases
- Frontline Sales Guidance
- Purpose-built devices for frontline workforce
- Microsoft Surface for Frontline Workers
- Frontline Workforce Sales Cycle

Intermediate

Achieve efficiency with the Tasks app

Instructor training, .5 hours, 1 video

Modernize shift management

Instructor training, .5 hours, 1 video

Secure Access

Instructor training, 1 hour, 1 video

Frontline Licensing

Instructor training, .5 hours, 1 video

Advanced

Exam reference

M365 Developer Associate

Power Platform App Maker Associate

Power Platform Developer Associate

Learning path

- Enable Frontline learning path

Resources

- Presales: frontline opportunity and sales guidance
- Harvard Business Review briefing for frontline workers in retail

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Endpoint Management Learning Journey

Fundamentals

Microsoft Endpoint Manager fundamentals

MS Learn, 3 hours, 7 modules

Manage your enterprise deployment with Microsoft 365

MS Learn, 2.5 hours, 6 modules

Microsoft 365 productivity and teamwork capabilities

MS Learn, 2 hours, 5 modules

Fundamental knowledge of M365 licensing, service, and support

MS Learn, 1 hour, 5 modules

Intermediate

Modernize with Windows devices and Microsoft 365 Apps

MS Learn, 4 hours, 9 modules

Stay current with Windows devices and Microsoft 365 Apps

MS Learn, 2 hours, 3 modules

Plan your Windows devices deployment strategy

MS Learn, 3 hours, 5 modules

Upgrade Microsoft Office for IT at scale

MS Learn, 2 hours, 4 modules

Deliver remote desktops and apps with Azure Virtual Desktop

MS Learn, 6 hours, 8 modules

Advanced

Demonstrate Autopilot deployment

Hands-on training - Available now

Windows 10 and Office 365 deployment lab kit

Hands-on training - Available now

Exam reference

M365 Modern Desktop Administrator

M365 Enterprise Administrator

Azure Virtual Desktop

Learning path

- Endpoint Management learning path

Resources

- Windows 365 Partner Portal
- Microsoft Endpoint Manager overview deck
- Introduction to Windows 11 presentation
- Modern Desktop Partners yammer community

* Some content on Transform may require signing in with your Partner Center–associated email

Endpoint Management Additional Resources

Fundamental

Overview

Manage your enterprise deployment with Microsoft 365 ■

Fundamental knowledge of Microsoft 365 productivity and teamwork capabilities ■

Fundamental knowledge of Microsoft 365 licensing, service and support ■

Microsoft Endpoint Manager

Microsoft Endpoint Manager Fundamentals ■

Intermediate

Microsoft Endpoint Manager

Managing Microsoft 365 Mobility and Security

Microsoft 365 - Modernize your enterprise deployment with Windows 10 and Microsoft 365 Apps ■

Stay current with Windows devices and Microsoft 365 Apps ■

OneDrive

Use OneDrive in Microsoft 365 ■

Microsoft Edge

Deploy and configure Microsoft Edge and Microsoft Search for all your devices ■

Microsoft Exchange Online

Manage Microsoft 365 messaging organizational settings and architecture ■

Advanced

Microsoft Endpoint Manager

Manage devices with Microsoft Endpoint Manager ◉

Manage apps with Microsoft Endpoint Manager ◉

Windows and Office Deployment Lab Kit

Demonstrate Autopilot deployment

Legend ■ Microsoft Learning Path ▶ YouTube Playlist ◉ Interactive Guide

Change Log

Stay updated on changes to this resources

Change log

Month of January 2023
- **Partner Events:** added webinars.

Month of December 2022
- **Partner Events:** added webinars and bootcamps.

Month of November 2022
- **Partner Events:** added webinars and bootcamps.

Month of October 2022
- **Partner Events:** added webinars.

Month of September 2022
- **Partner Events:** added webinars and bootcamps.
- ***Top News:*** added Microsoft Ignite page

Month of August 2022
- **Partner Events:** added webinar and bootcamps.

Month of July 2022
- **Partner Events:** added webinar and bootcamps.

Month of June 2022
- **Partner Events:** added webinar and bootcamps.
- **Virtual Training Days:** updated calendar.

Microsoft

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