

# Bytes Asset Management Service

Take control of your software and hardware estate with our intelligent tailored service.

Effective management of costs and compliance risk requires visibility, understanding and active management of what you currently own. This means clarity on the entitlement and usage rights of your software, what you have deployed, what is currently being used and how this might change over time.

The **Bytes Asset Management Service (AMS)** is an intelligent component based service that provides organisations with the ability to proactively discover, track and manage their software and hardware assets - improving business processes, addressing compliance risks and reducing costs.

Our award winning service has a **three-layer structure** that allows you to choose the right options, based on your goals:

## 1. Management Platform

Existing | On-premise | Hosted

### Layer 1 – Management Platform:

Provided by Bytes or using your existing tools, our SAM team will set up a management platform for asset discovery, inventory and monitoring as well as ongoing license, contract management and compliance reporting. And this information will be available at your finger-tips via the Bytes' hosted inventory platform.

## 2. Core Services

Service Desk | Install Reporting | License Upload | Contract Alerts

### Layer 2 – Core Services:

Our SAM Team will ensure that the fundamentals of asset management are being performed - such as the continuous recording of new license entitlement, the review of changes to the IT estate and the proactive management of contract anniversaries and renewals.

Contract &  
Entitlement  
Analysis

Technology  
Health Check

Virtualisation

Cloud  
Migration

## 3. Tailored Options

Backup/DR

Datacentre  
Transformation

Process  
Review

Software  
License  
Review

### Layer 3 – Tailored Options:

Because organisations are different, together we can select the right options for your business to ensure that your specific goals are met and the best results achieved. These options range from responding to a vendor compliance audit request, to a review of your current SAM processes, to supporting specific business scenarios such as datacentre consolidation or cloud services.



## What you can expect from our **Asset Management Service**



### Risk Reduction

By actively managing the license position of all key vendors and addressing any deltas in license entitlement versus software installed.



### Cost Reduction

Through the rationalisation of applications and contracts - creating best cost, efficient licensing agreements.



### Cost Avoidance

Through the reallocation of surplus or unused software licenses - avoiding the need for new purchases and the effective management of contract renewals.



### Cost Containment

By identifying the optimal approach and configuration for compliance resolution and license procurement.



### Flexibility

From the initial tailoring of services, to the ability to add bespoke Tailored Options using our unique Service Credits system, you can be sure that the services you receive will match your on-going business goals.

## Costs that match your requirements

Pricing is based on the number of assets to be managed and the services to be delivered. The Tailored Options are attributed values in 'service credits' which you can procure in any quantity throughout the project or on-going service. This gives you the flexibility throughout the engagement to adapt your requirements where necessary and only pay for what you need.



Software Asset Management audits are usually very painful, labour intensive and time consuming exercises; but this time round it was as painless as it could possibly be. Through being proactive and knowledgeable of future price changes, Bytes saved us 30% and even acquired Microsoft funding for the engagement itself. Bytes truly are experts in their field!

**Head of IT, Kingsley Knapley**

## Why use Bytes AMS?

Our flexible approach to Software Asset Management enables you to design the exact service you need to truly realise your individual business goals. This is backed with the confidence that you will be working with one of the premier software licensing and asset management organisations in EMEA.

### Microsoft Partner

Gold Data Analytics  
Gold Enterprise Resource Planning  
Gold Cloud Platform  
Gold Datacenter  
Gold Cloud Productivity

### Microsoft Partner

Gold Small and Midmarket Cloud Solutions  
Gold Enterprise Mobility Management  
Silver Application Development  
Silver Collaboration and Content  
Silver Security

To arrange a **no obligation call** or a **free Discovery Meeting** with the Bytes SAM Team, contact us on:  
**tellmemore@bytes.co.uk | 01372 418500 | bytes.co.uk**