

Microsoft AI Cloud Partner Program

The **Microsoft AI Cloud Partner Program** is a program that enables partners to build, scale, and sell worldwide while using Microsoft AI technology to drive business transformation for customers around the world. The Microsoft Cloud Solutions Designation identifies partners with specific capabilities and experiences in high customer demand solution areas. Partners can choose to earn one Solutions Partner designation or more, if applicable to their organisation.

To attain the Solutions Partner Designation, partners must achieve a minimum of one point in each subcategory of the requirements. These subcategories include net customer adds, intermediate certification, advanced certification, deployments, and usage growth.

The Solutions Partner Designation is anchored on the Microsoft Cloud in six solution areas aligned to how Microsoft goes to market. The six solution areas are: Business Applications, Data & AI (Azure), Digital & App Innovation (Azure), Infrastructure (Azure), Modern Work, and Security. **Bytes are one of few partners who has attained all six designations, and is considered a Solutions Partner for Microsoft Cloud, which is the highest certification in the Microsoft AI Cloud Partner Program.**

 **Microsoft**
Solutions Partner
Business Applications

 **Microsoft**
Solutions Partner
Data & AI
Azure

Specialist
Infra and Database Migration

 **Microsoft**
Solutions Partner
Digital & App Innovation
Azure

 **Microsoft**
Solutions Partner
Infrastructure
Azure

Specialist
Infra and Database Migration
Azure Virtual Desktop

 **Microsoft**
Solutions Partner
Security

Specialist
Cloud Security
Identity and Access
Management
Information Protection and
Governance
Threat Protection

 **Microsoft**
Solutions Partner
Modern Work

Specialist
Adoption and Change
Management
Calling for Microsoft Teams
Modernize Endpoints
Meetings and Meeting Rooms
for Microsoft Teams

 **Microsoft**
Solutions Partner
Microsoft Cloud





Business Applications

Business Applications

As a Solutions Partner for Business Applications, you demonstrate your broad capability to deliver solutions with Dynamics 365 and Power Platform.



Data & AI

Azure

Specialist

Infra and Database Migration

Data & AI

As a Solutions Partner for Data & AI you demonstrate your broad capability to help customers manage and govern their data across multiple systems to build analytics and AI solutions.



Digital & App Innovation
Azure

Digital & App Innovation

As a Solutions Partner for Digital & App Innovation, you demonstrate your broad capability to help customers modernize existing applications and build cloud-native apps.



Infrastructure

Azure

Specialist

Infra and Database Migration

Azure Virtual Desktop

Infrastructure

As a Solutions Partner for Infrastructure, you demonstrate your broad capability to help customers accelerate migration of key infrastructure workloads to Azure.



Security

Specialist

Cloud Security

Identity and Access
Management

Information Protection and
Governance

Threat Protection

Security

As a Solutions Partner for Security you demonstrate your broad capability to help customers safeguard their entire organization with integrated security, compliance, and identity solutions.



Modern Work

Specialist

Adoption and Change
Management

Calling for Microsoft Teams

Modernize Endpoints

Meetings and Meeting Rooms
for Microsoft Teams

Modern Work

As a Solutions Partner for Modern Work you demonstrate your broad capability to help customers boost their productivity and make the shift to hybrid work using Microsoft 365.



Microsoft Cloud

Microsoft Cloud

A partner who has attained all six designations is considered a Solutions Partner for Microsoft Cloud, which is the highest certification in the Microsoft AI Cloud Partner Program.