





This engagement supports organisations to migrate endpoints to the cloud using Windows 365 and Intune Suite. Activities include Intune assessments, solution design, PoC delivery, and adoption planning. Customers will gain a clear path to secure, scalable, and flexible endpoint management.

Typical business drivers

Organisations seeking to:



Enable secure hybrid work with seamless access to corporate resources from any device, anywhere.



Reduce the complexity and cost of traditional endpoint management infrastructure.



Improve security posture through Zero Trust principles and advanced threat protection.



Enhance user experience and productivity with always up-to-date, cloud-based desktops.

What to expect from the engagement



Focus on gathering your business requirements and objectives to tailor the Windows 365 and Intune Suite solutions.



Work together on designing and implementing a proof-of-concept or pilot to validate the solutions in the customer's environment.



Present the capabilities and benefits of Windows 365 and Microsoft Intune Suite.



Plan next steps for adoption, including training, deployment strategies, and ongoing support.

Why choose a Cloud Endpoints **Envisioning & PoC?**

- Reliable, modern, secured and accessible from anywhere.
- Simple to manage, efficient, and easy to scale.
- Able to provide Al-powered productivity on any device.



End-point security gaps



of companies report obstacles such as cost, integration work, and time to implement data security solutions. 1

IT time and training needs



of IT leaders in infrastructure and operations say that availability of qualified staff is limited.²

Productivity hurdles



of leaders say delivering the same experience for hybrid and remote work scenarios is a challenge.³

IT cost cutting



of IT organisations experienced budget reduction in 2023.⁴

1. Microsoft Data Security Index Report 2023. 2. Gartner "Executive Pulse: Are Organizations changing too fast?" March 2024. 3. ID "Future of Work: Strategies for the Flexible Work Experience" April 2022. 4. Gartner Peer Community, Navigating Economic Uncertaintity in IT: CIOs and IT Leaders Expectations for 2024 survey

Managing the modern environment

Unified endpoint management

Intune

- Cross-platform endpoint management
- Endpoint security built-in
- Mobile application management
- Device compliance
- Endpoint analytics
- Shared device management

Intune Suite

- Remote help
- Endpoint privilege management
- · Advanced analytics
- Enterprise application management
- Cloud PKI
- Tunnel for MAM

Defend with AI security

Security Copilot

- Detect hidden patterns
- Harden defenses
- Incident response
- Threat hunting
- Security reporting

Deliverables

- Analysis of requirements
- Persona identification
- Solution overview and roadmap
- PoC for Windows 365 and Intune
- · Business case development
- · IT admin and end-user training

Applicable workloads

- Windows 365
- Microsoft Intune Suite
- Windows 11 Enterprise



Customer eligibility

The following engagement levels are available.



Small engagement

- >1,000 seats of Windows 11 Enterprise and Intune
- >40% Intune usage



Medium engagement

- >3,000 seats of Windows 11 Enterprise and Intune
- >40% Intune usage

Bytes' Customer Success team will qualify your eligibility for funding and determine objectives and agreed outcomes.

*Nonprofit customers are not eligible.

Once you decide to go ahead with this funded engagement, a Customer Success Manager (CSM) will guide you through the process. They will understand exactly what needs to be achieved from the engagement, and they will tailor Bytes delivery of the services to match your required outcomes.

Following the engagement, your CSM will continue to support your journey, ensuring you gain lasting value from the technology.

Ready to modernise your endpoint management?

Talk to us today and start your journey with Windows 365 and Intune Suite.













