

# Copilot + Power Envisioning & PoC

The Copilot + Power Envisioning & PoC engagement supports organisations considering Microsoft 365 Copilot, Copilot Chat, Agents, and Power Platform. It includes needs analysis, environment assessment, solution design, business case development, and the delivery of a Proof of Concept.

The objective of this engagement is to showcase the power of Copilot + Power, discover unique AI business transformation opportunities, and develop objectives that align to desired business goals.

## Delivery pillars

The Copilot + Power Envisioning & PoC is organised into four simple pillars.

### Inspire

We'll showcase the 'Art of the possible' by delivering product overviews, demos, and showcasing customer stories. We'll discuss AI re-invention, the importance of data security, governance, and adoption and change management. Our specialists will showcase how AI-enabled innovation can increase revenue and optimise costs.

### Assess

In the second stage, we'll assess your needs and readiness for AI enabled transformation. We'll gain an understanding of your current position in terms of strategy, vision, technical, organisational, and business readiness. Then, we'll facilitate executive-level interviews, data analysis, and workshopping to identify high-value scenarios.

### Design

In stage three, we'll develop a preliminary business case, define any relevant technical or functional requirements and design needed for a PoC. Then, we'll build the necessary adoption roadmap and define next steps and a timeline to implement the solution.

### Proof of Concept

In the final stage we'll deliver a proof of concept (PoC), helping you quickly understand value and assess the feasibility for implementing AI.

## Deliverables

- Analysis of requirements
- Environment assessment
- Strategic roadmap for AI transformation
- Solution blueprint and business case
- PoC for Copilot, Agents, or Power Platform

## Applicable workloads

- Microsoft 365 Copilot
- Copilot Chat
- Copilot Studio
- Power Platform



## Identifying and engaging appropriate roles

We recommend the following roles attend this engagement:



**C-suite stakeholders, executive sponsors e.g. CFO, CMO**



**Business function and department leads and knowledge workers**



**Change management or corporate communications**



**CIO, ITDM, enterprise architects**



**Project managers and coordinators**

## Customer eligibility

The following engagement levels are available.



### **Extra small**

>500 purchased Office 365 / Microsoft 365 seats



### **Small engagement**

>1,000 purchased Office 365 / Microsoft 365 seats



### **Medium engagement**

>1,500 purchased Office 365 / Microsoft 365 seats



### **Large engagement**

>3,000 purchased Office 365 / Microsoft 365 seats



**Eligible SKUs include E3/E5, A3/A5.**

Once you decide to go ahead with this funded engagement, a Customer Success Manager (CSM) will guide you through the process. They will understand exactly what needs to be achieved from the engagement, and they will tailor Bytes delivery of the services to match your required outcomes.

Following the completion of the initial workshop and your investment in Copilot or Power Platform, your organisation may be eligible to apply for additional funding to further accelerate adoption and maximise value. This funding subject to program availability, can support up to three further engagements, providing continued strategic guidance and hands-on support to ensure successful integration and long-term impact for your business.

## Want to explore what's possible with Copilot + Power Platform?

Start your journey with a proof of concept today.



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