BYTES

Copilot | **Microsoft**

Bytes **Copilot Vision & Value** engagements

The Copilot Vision & Value is a three-phase engagement designed to help custom reinvention, identify top functional scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft Copilot.

Customer Audience:
Senior BMs, Functional or Departmental Leaders, AI Champions, ITDMS

Partner Participants:
Architects, User Experience Leads, Advisory and Change Management ConsultantsAI transformation powered by Microsoft Copilot.

Inspire (2-4 hours)

Showcase the Microsoft Copilot vision and value by driving "Art of the Possible" style conversations and demos. Discuss AI re invention and value of Microsoft Copilot, touching on the importance of data security and adoption and change management.

Activities

- Microsoft Copilot Business Value & Overview
- Discuss data security, governance, and data access questions
- Adoption and change management acceleration with Microsoft Viva

Outcomes

- Showcase the Microsoft Copilot vision and value
- Security, governance and data questions answered before assessment activities
- Understand user enablement best practices to accelerate adoption of Copilot for Microsoft 365

Assess (1 day)

Assess customer's needs and AI readiness by driving technical and business/organisational readiness assessments. Facilitate Clevel interviews, data analysis and workshopping to identify high-value functional scenarios across priority departments.

Activities

- Optimisation readiness assessment review
- High value scenario analysis and prioritisation for AI transformation

Outcomes

- Assess customer's business and technical needs; Complete workshops to identify priority scenarios
- Summary of the customer's current state and challenges based on workshop
- Envision and prioritise high value scenarios across your customer's organisation, specific to their business unit groups / departments
- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft Copilot

Design (2 days)

Develop the business case and plan for implementation based on prioritised scenarios. Define next steps and timeline to develop and implement the solution.

Activities

- Build business case
- Build implementation roadmap
- Deliver executive summary (Report & Recommendations)

Outcomes

- The business case (ROI) and high-level implementation roadmap for AI transformation defined, incorporating Viva acceleration if applicable
- Next steps for customer/partner/Microsoft to move forward and implement Copilot for Microsoft 365

Find out more about the Bytes **Copilot Vision & Value engagement.**
Contact Bytes on **01372 418500** or **complete this short form to register your interest**